

IS IT THE RIGHT FIT?

Wondering if IncentViz is the commission management solutions right for your enterprise? Here are some guidelines to help you decide.

Can you say yes to three of these?

- ☐ Do you own Infor CloudSuite Industrial (SyteLyne), Infor CloudSuite Distribution, or Acumatica ERP?
(Sorry, if you don't own one of these solutions—or intend to invest in one soon—go no further)
- ☐ Does your enterprise have sales of at least \$10 Million annually?
- ☐ Do you have five or more internal/external sales agents or partners that earn a commission, incentive, or bonus based on sales performance?
- ☐ Does your accounting/admin team spend a day or more calculating commissions every month?
- ☐ Does your current commission plan have multiple levels with different percentages or bonuses based on progress toward a sales goal?
- ☐ Does your sales team complain about the accuracy of their commissions or the timeliness of commissions paid?
- ☐ Does calculating commissions impact the time it takes for accounting to close the month or reporting for the quarter?
- ☐ Do you have to recalculate and issue adjustments to correct errors in reporting or commissions paid?
- ☐ Does your accounting team have to research and answer questions from sales agents who dispute the commission due report?
- ☐ Do the monthly commissions reports take more than five minutes to generate?

If you have checked **three or more of these boxes**, IncentViz may be perfect for you. Ready to talk to an expert? Email us today