

## IS IT THE RIGHT FIT?

Wondering if IncentViz is the commission management solutions right for your enterprise? Here are some guidelines to help you decide.

**Can you say yes to three of these?**

- ☐ Do you own Infor CloudSuite Industrial (SyteLyne), Infor CloudSuite Distribution, or Acumatica ERP?  
(Sorry, if you don't own one of these solutions—or intend to invest in one soon—go no further)
- ☐ Does your enterprise have sales of at least \$10 Million annually?
- ☐ Do you have five or more internal/external sales agents or partners that earn a commission, incentive, or bonus based on sales performance?
- ☐ Does your accounting/admin team spend a day or more calculating commissions every month?
- ☐ Does your current commission plan have multiple levels with different percentages or bonuses based on progress toward a sales goal?
- ☐ Does your sales team complain about the accuracy of their commissions or the timeliness of commissions paid?
- ☐ Does calculating commissions impact the time it takes for accounting to close the month or reporting for the quarter?
- ☐ Do you have to recalculate and issue adjustments to correct errors in reporting or commissions paid?
- ☐ Does your accounting team have to research and answer questions from sales agents who dispute the commission due report?
- ☐ Do the monthly commissions reports take more than five minutes to generate?

If you have checked **three or more of these boxes**, IncentViz may be perfect for you. Ready to talk to an expert? Email us today

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